

20
25

FINANCIAL
RESULTS



01

Key Messages & Financial Highlights



01 Key Investment Highlights

✓ **Market leader in Türkiye**

Operates in 3 countries, 7 regions in Türkiye with 24 m tons installed cement capacity & 12.6 m tons clinker capacity

✓ **One of the leading white cement producer**

1 m tons of white clinker capacity

✓ **Wide product portfolio for building material sector**

Cement, clinker, RMC, aggregates, lime, marble, ash and slag

✓ **Strong sales and export channels with TCC and CIMPOR**

Footprint at 16 countries

✓ **The First Net Zero commitment in Türkiye**

Science Based Targets Initiative

✓ **Experienced Management Team**

Capital500 - Türkiye's Top 500 Companies list

ISO500 - Türkiye's Top 500 Industrial Enterprises list

Capital Magazine's Türkiye's Most Admired Companies survey

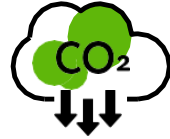
01 Key Messages & Financial Highlights · 1H25 vs 1H24

<p>Net Sales (2Q25)</p> <p>12,395 m ₺ (247 m €)</p>	<p>(vs 1Q25) +13% ↑</p> <p>(vs 2Q24) -2% ↓</p>	<p>Net Sales (1H25)</p> <p>23,371 m ₺ (501 m €)</p>	<p>(vs 1H24)</p> <p>-5% ↓</p>	<ul style="list-style-type: none"> • Despite the increase in volume, revenue decreased by 2% compared to the same period last year in 2Q25. • Subdued prices effect 1Q25 and 1H25 EBITDA margins . • The EBITDA margin for RMC and aggregate operations stands at 6.2 %, whereas the EBITDA margin for cement operations is 35.8 % in 1H25. • Net income realized at 3.6 billion TL, CAPEX 2.8 billion TL in 1H25. • Net Cash position further improved to 8.9 billion TL.
<p>EBITDA (2Q25)</p> <p>2,798 m ₺ (56 m €)</p>	<p>-4% ↓</p> <p>-38% ↓</p>	<p>EBITDA (1H25)</p> <p>5,716 m ₺ (123 m €)</p>	<p>-21% ↓</p>	
<p>EBITDA Margin (2Q25)</p> <p>22.6%</p>	<p>-4 pp ↓</p> <p>-13 pp ↓</p>	<p>EBITDA Margin (1H25)</p> <p>24.5%</p>	<p>-5 pp ↓</p>	
<p>Domestic Cement Sales Volume (2Q25)</p>	<p>+20% ↑</p> <p>+8% ↑</p>	<p>Domestic Cement Sales Volume</p>	<p>-2% ↓</p>	
<p>RMC Sales Volume (2Q25)</p>	<p>+7% ↑</p> <p>+39% ↑</p>	<p>RMC Sales Volume</p>	<p>+33% ↑</p>	

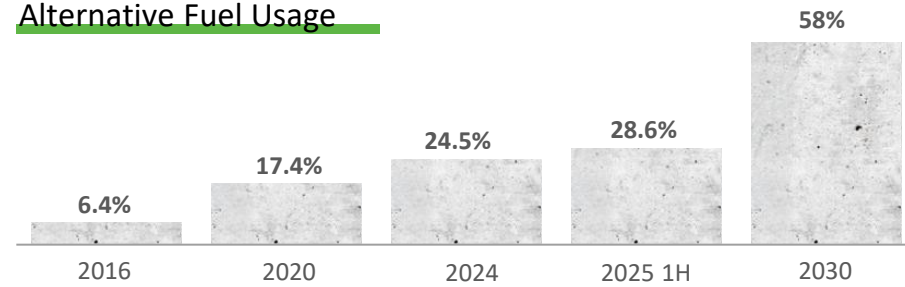
Financial figures include inflation accounting (IAS-29). Period end FX rates are used to convert TL financials into EUR.

01 Sustainability targets drive long-term value

The first cement company in Türkiye to make a “Net Zero” commitment



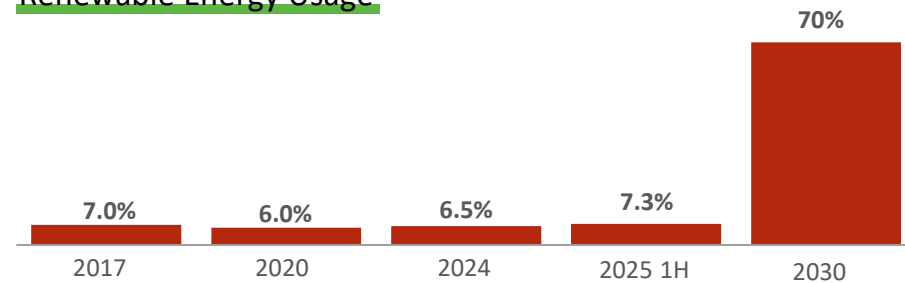
Alternative Fuel Usage



Sustainability

- Waste Heat Recover (WHR) investment
- Alternative fuel investment
- Photovoltaic power plant investment

Renewable Energy Usage



Operational efficiency

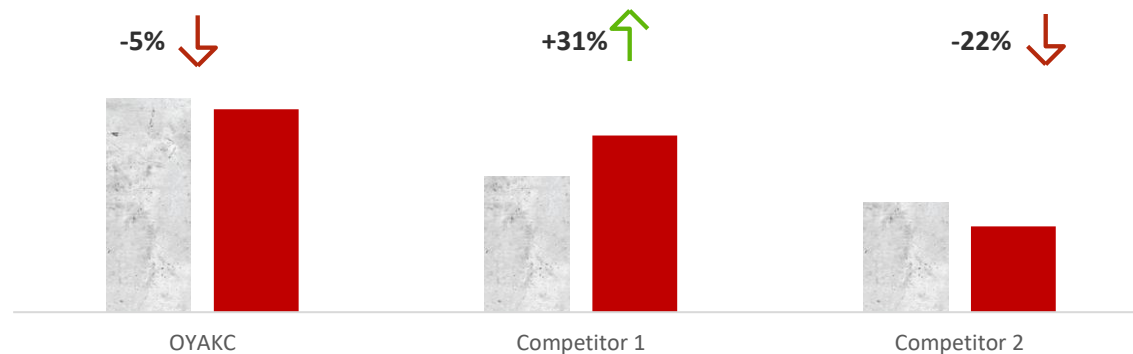


Readiness to regulatory changes

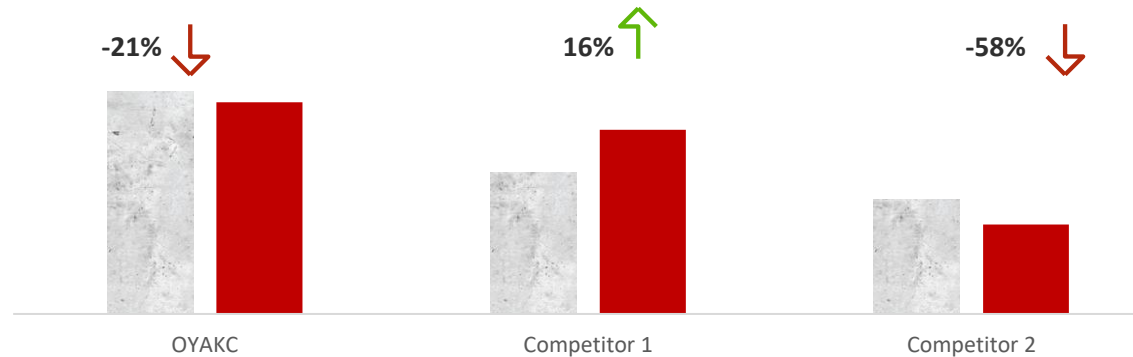


Superior financial performance

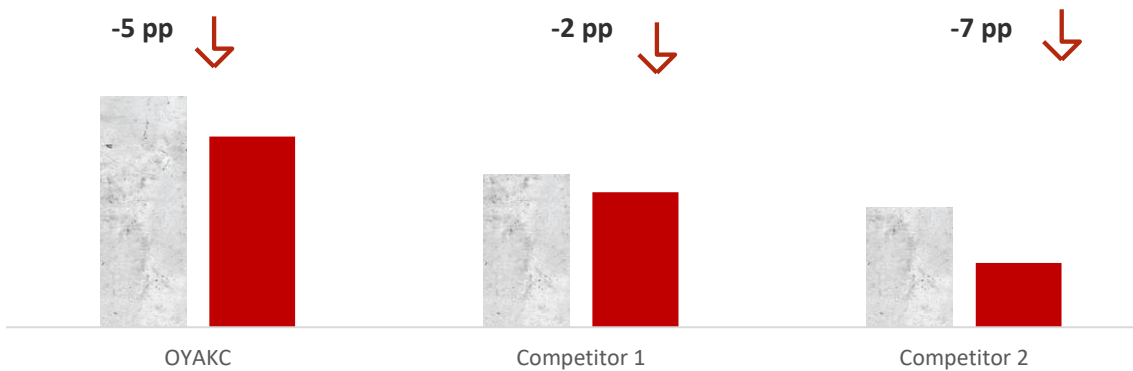
Sales Revenue



EBITDA



EBITDA Margin (%)

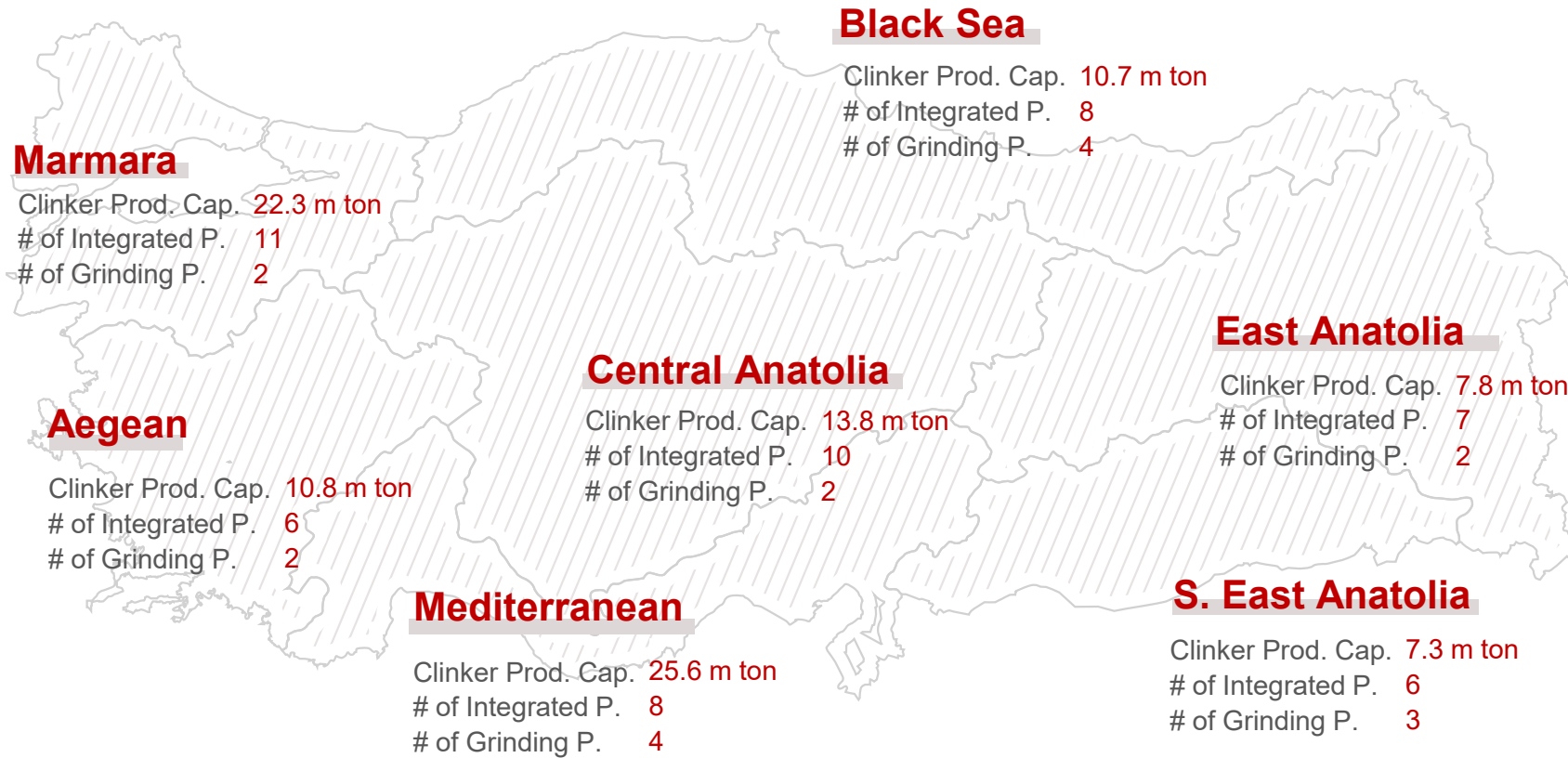


1H24
 1H25

02

Cement Sector





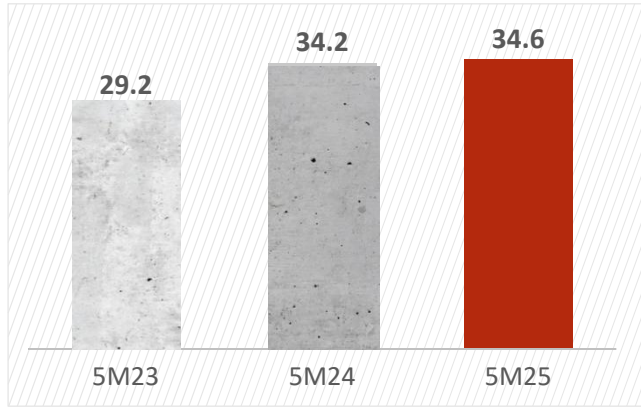
Türkiye

Clinker Prod. Cap. (m ton)	# of Integrated P.	# of Grinding P.
98.3	56	19

Group	Clinker Capacity (m ton/year)
OYAK Çimento	12.6
Limak Çimento	10.3
Akçansa	7.0
Medcem	6.5
Aşkale	5.9
Çimsa	5.4
Çimko-Sanko	4.9
Çimentaş	4.2
Nuh	4.2
Batı	4.1
Others (17)	33.1
Total	98.3

Turkish cement market which spread throughout the country with 27 integrated players.

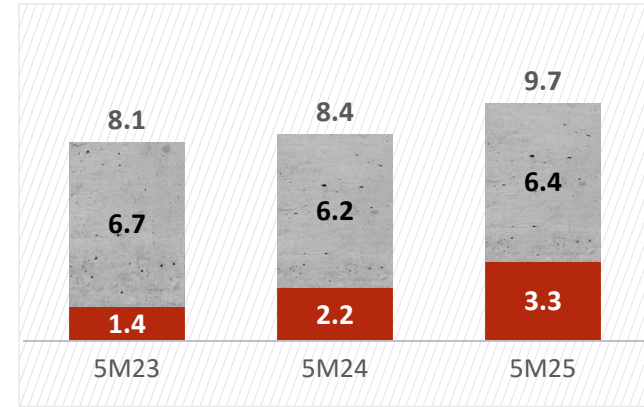
Cement Production (m ton)



2023 – 2024
+17% ↑

2024 – 2025
+1% ↑

Export (m ton)

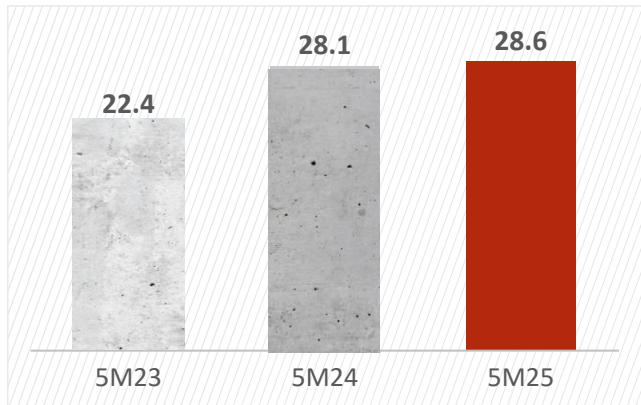


2023 – 2024
+4% ↑

2024 – 2025
+15% ↑

■ Cement
■ Clinker

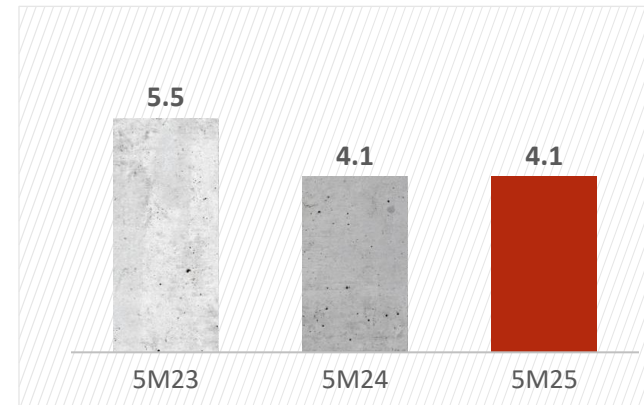
Domestic Cement Consumption (m ton)



2023 – 2024
+25% ↑

2024 – 2025
+2% ↑

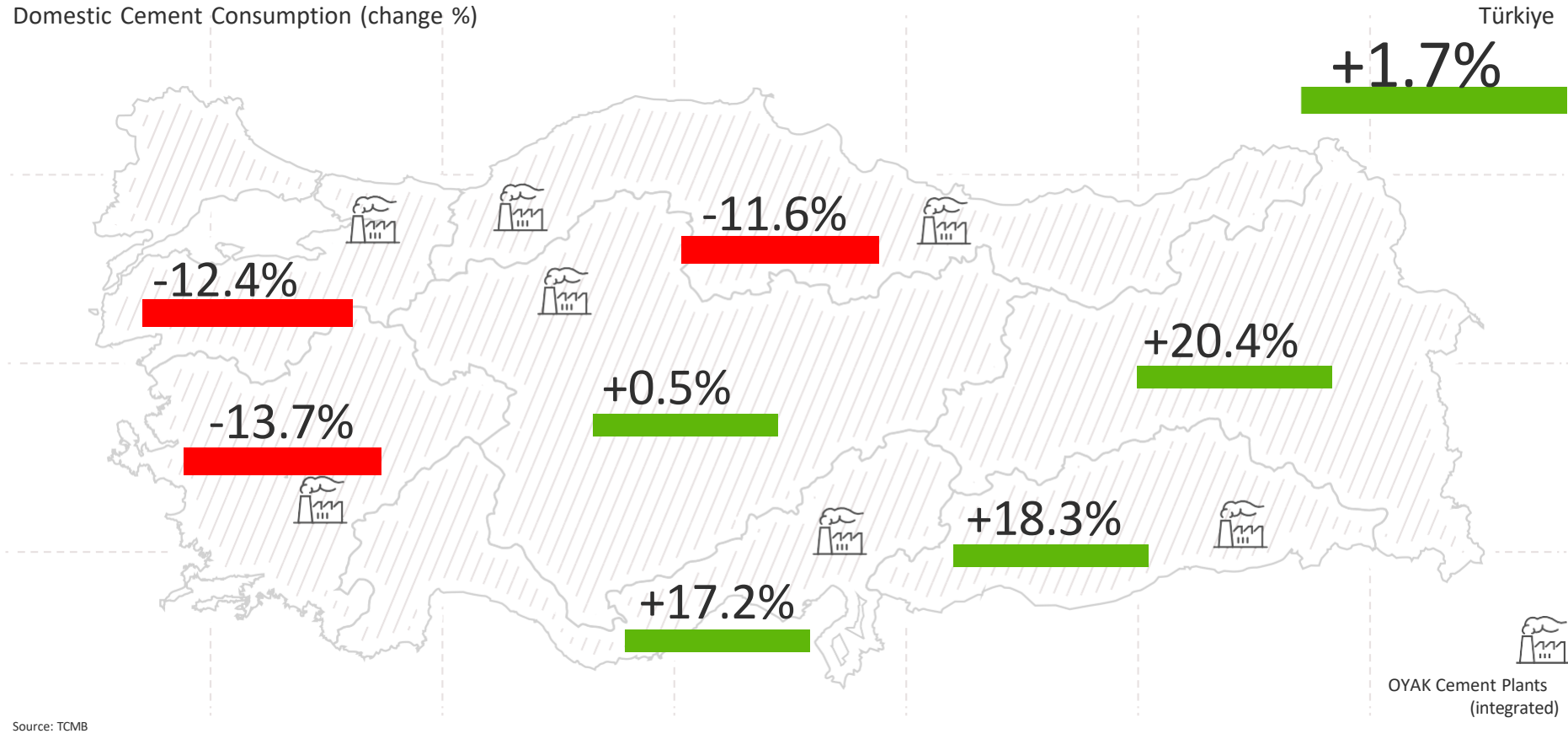
Clinker Stock (m ton)



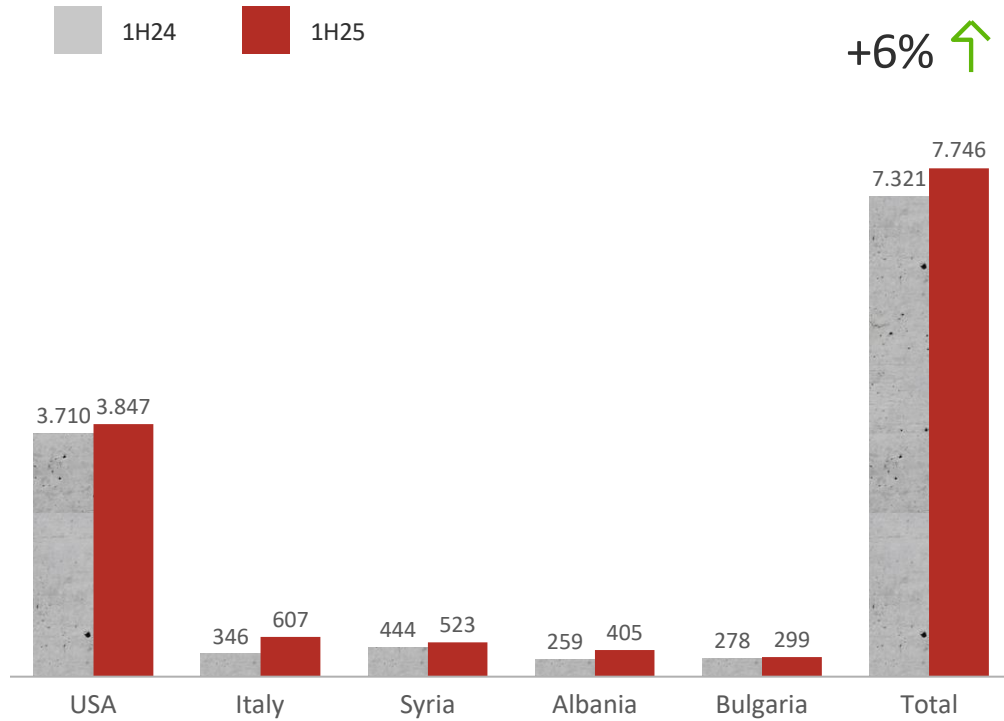
2023 – 2024
-25% ↓

2024 – 2025
0% ↔

Domestic Cement Consumption (change %)

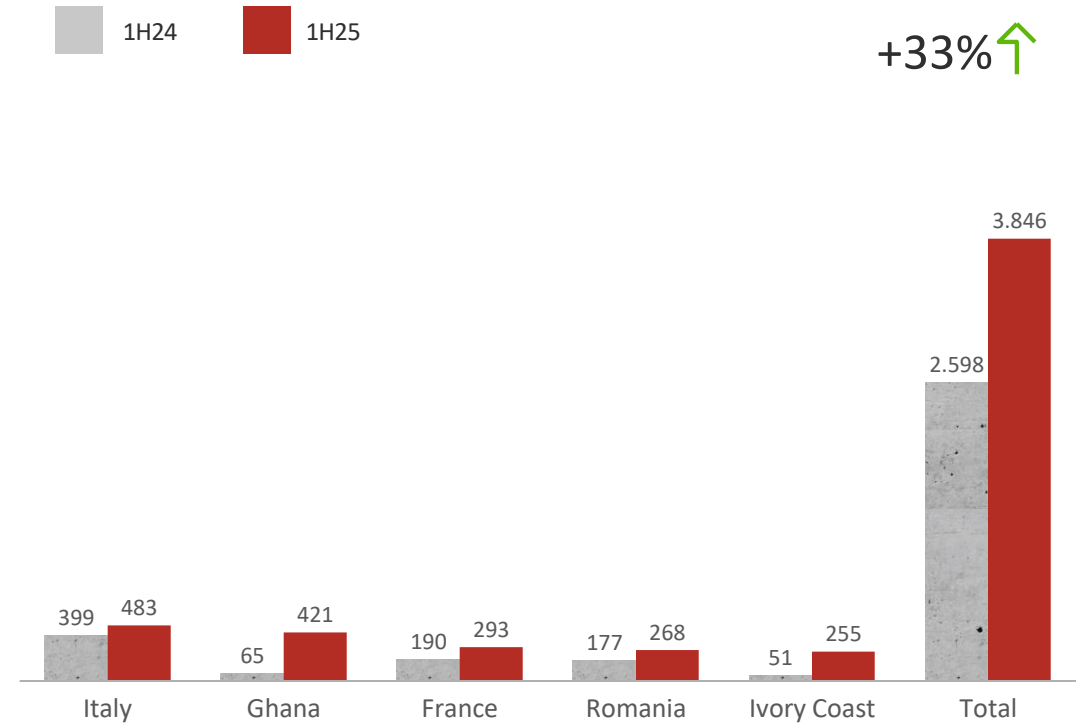


Cement Exports ('000 ton)



Source: OAI B

Clinker Exports ('000 ton)



Cement Capacity

24 m ton

Concrete Capacity

14.5 m m³

Aggregates Capacity

7.8 m ton



OYAK Cement operates 7 integrated and 3 grinding and packaging facilities, 60 RMC facilities and 5 aggregates quarries nearly in all regions of Türkiye

02 Export Distribution Channels of OYAK Çimento

United Kingdom - Port of Bristol

France - Port la Rouen

France - Port la Nouvelle

Portugal - Viana Do Castelo

Romania - Port of Mangalia

Türkiye - Port of Unye

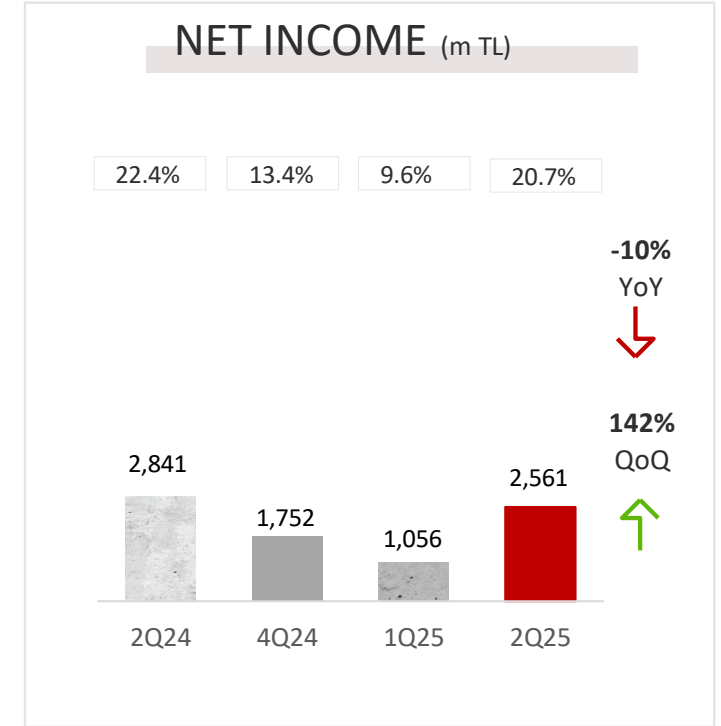
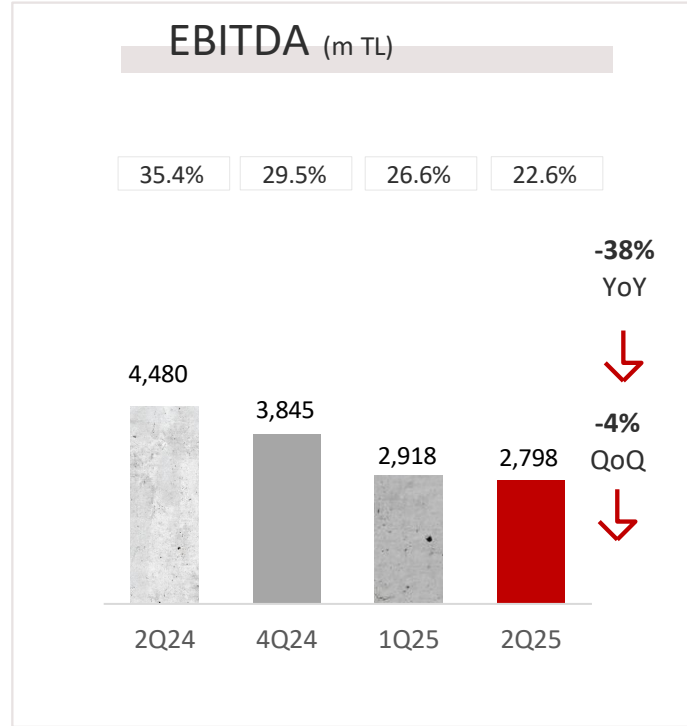
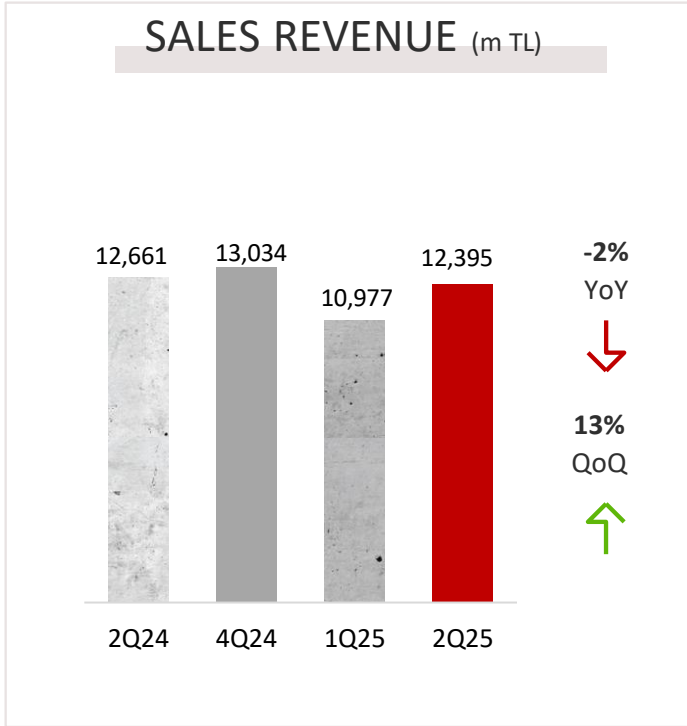
TRNC - Port of Famagusta

- CIMPOR
- OYAK

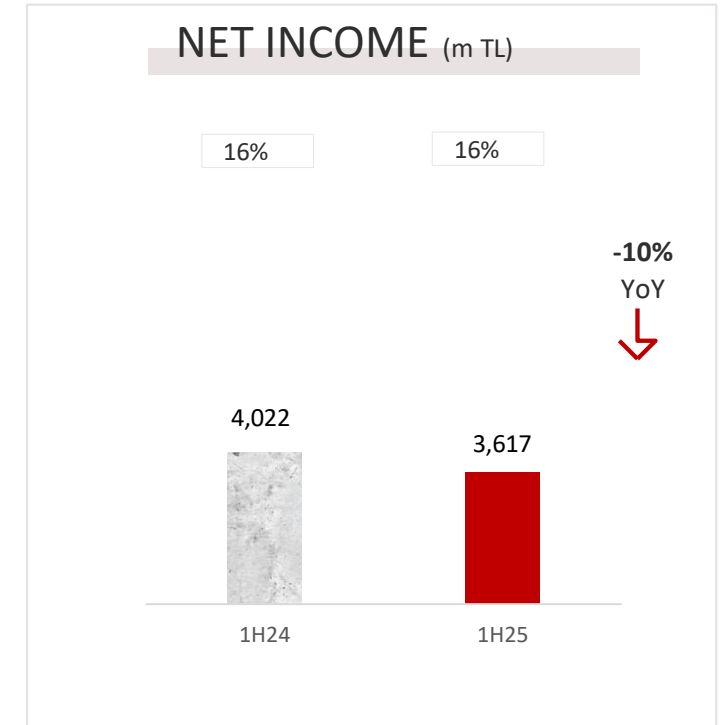
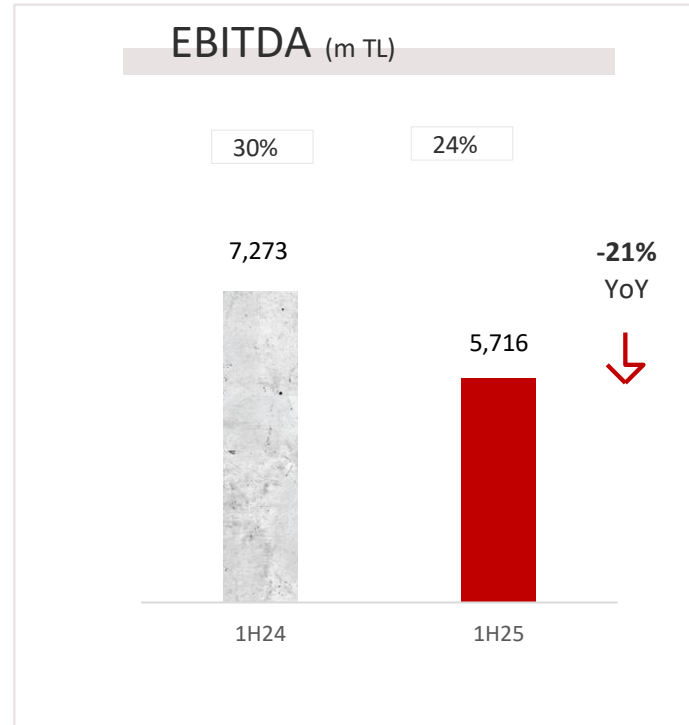
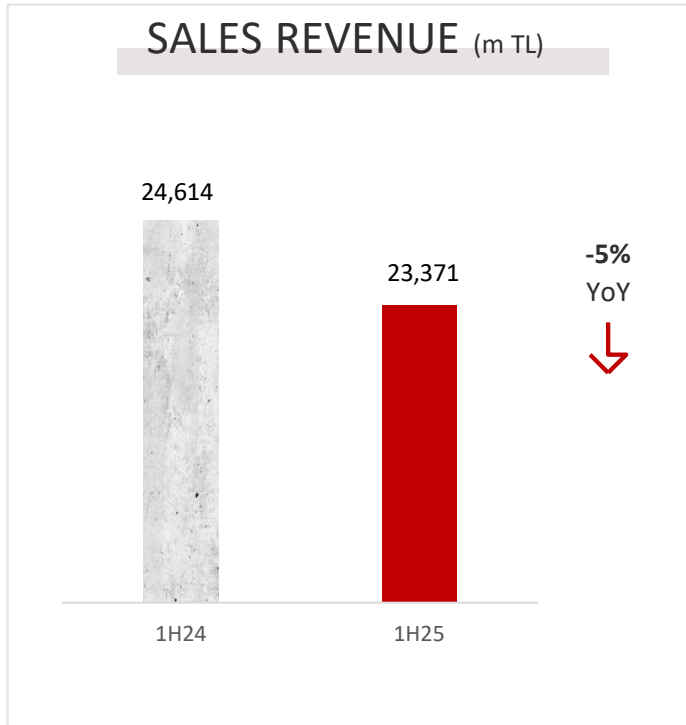
03

Financial Results





EBITDA and Net Income Margin (%)



EBITDA and Net Income Margin (%)

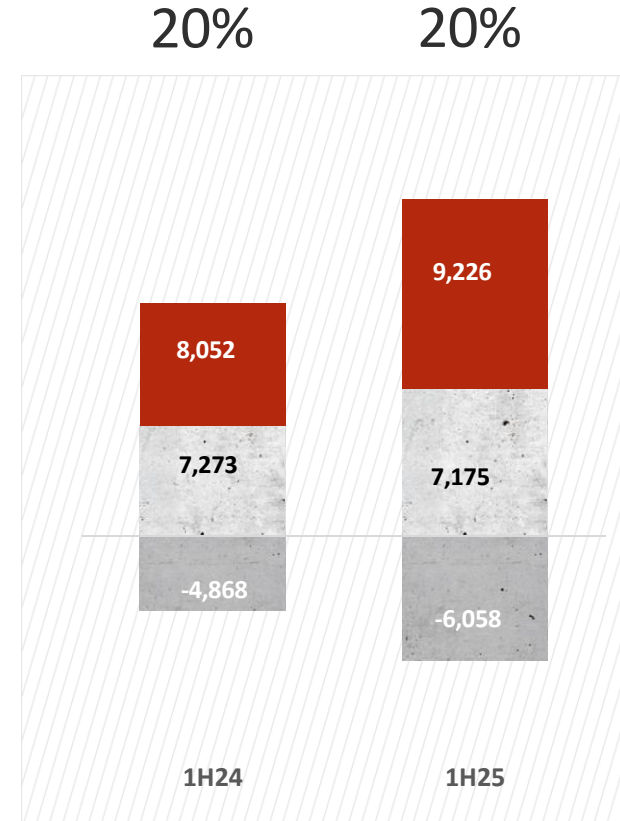
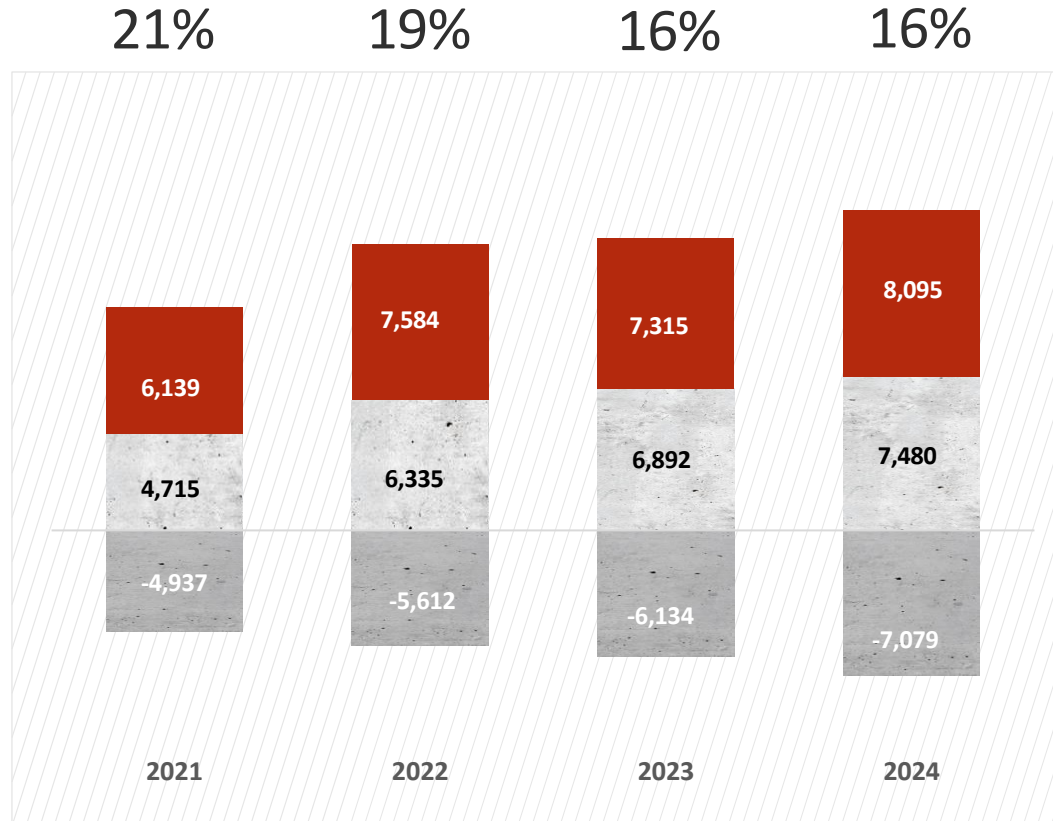
Net Working Capital (NWC) · Sustainable level with highest collateralization



NWC as a % of Sales Revenue (LTM)

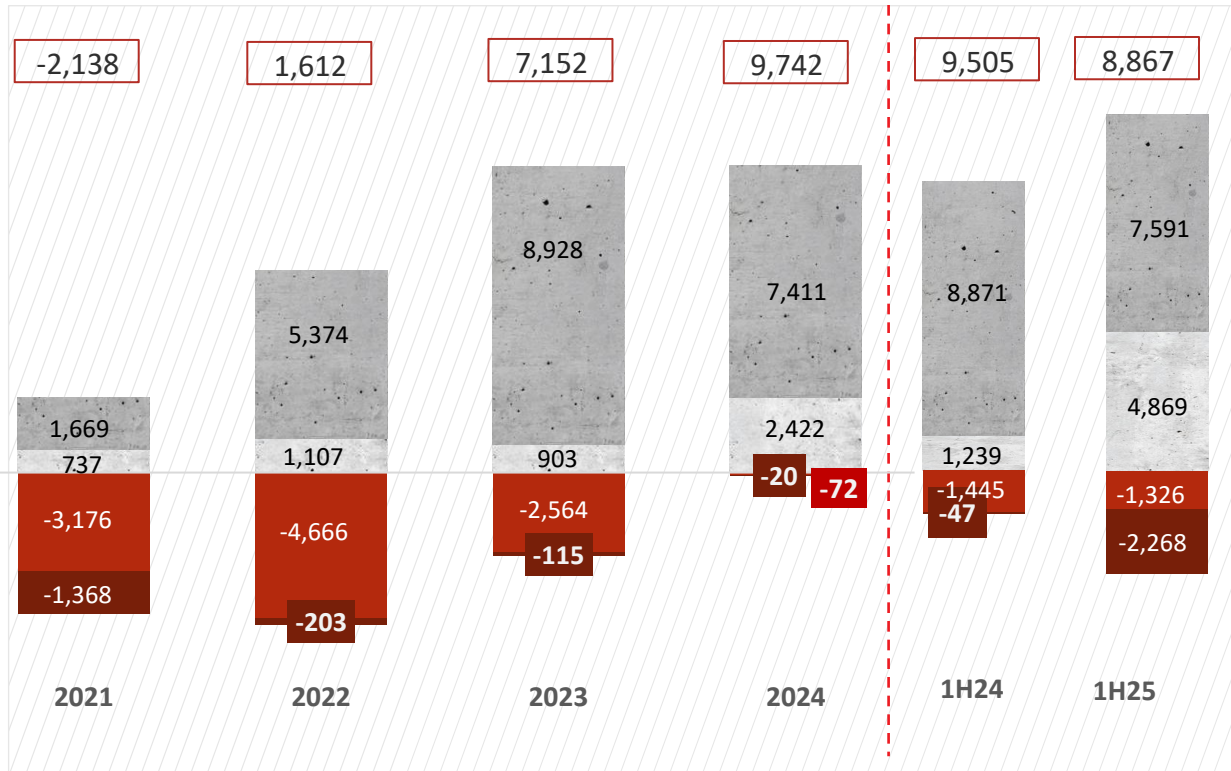
NWC (m TL)

- Trade Receivables
- Inventories
- Trade payables

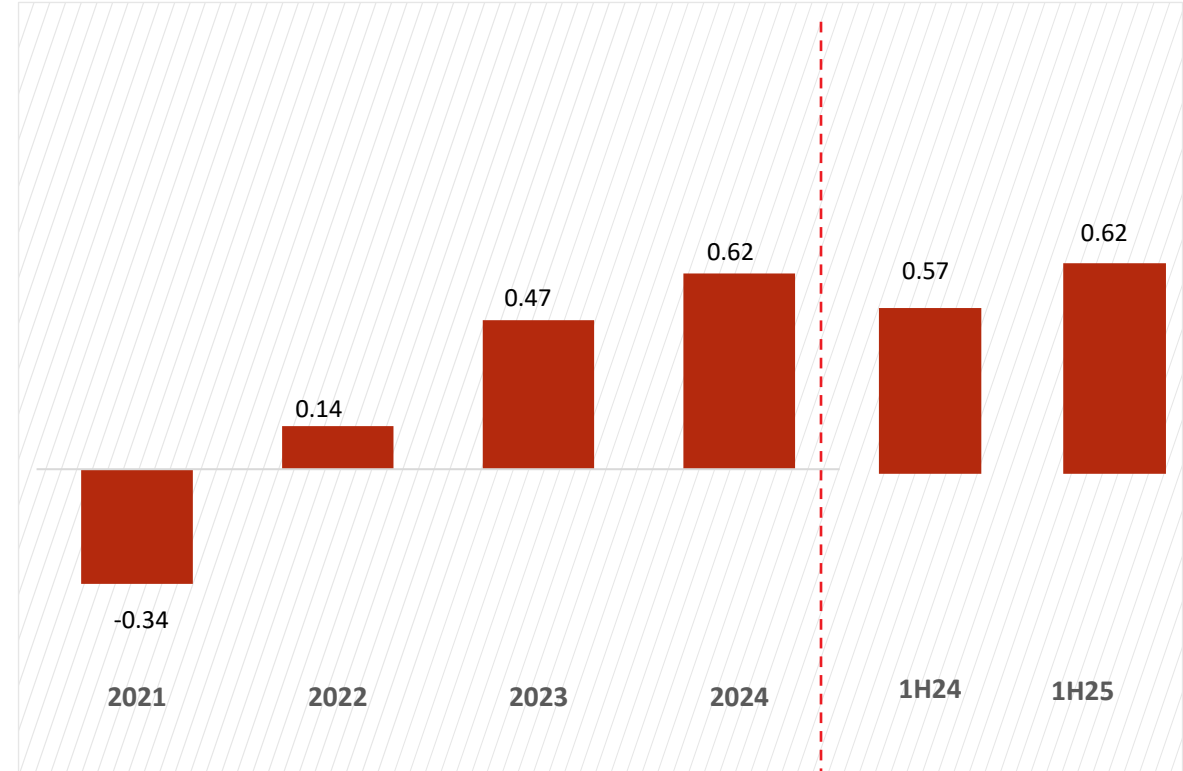


* Net working capital: Trade receivables + Inventories – Trade payables

Net Cash (Debt) m TL

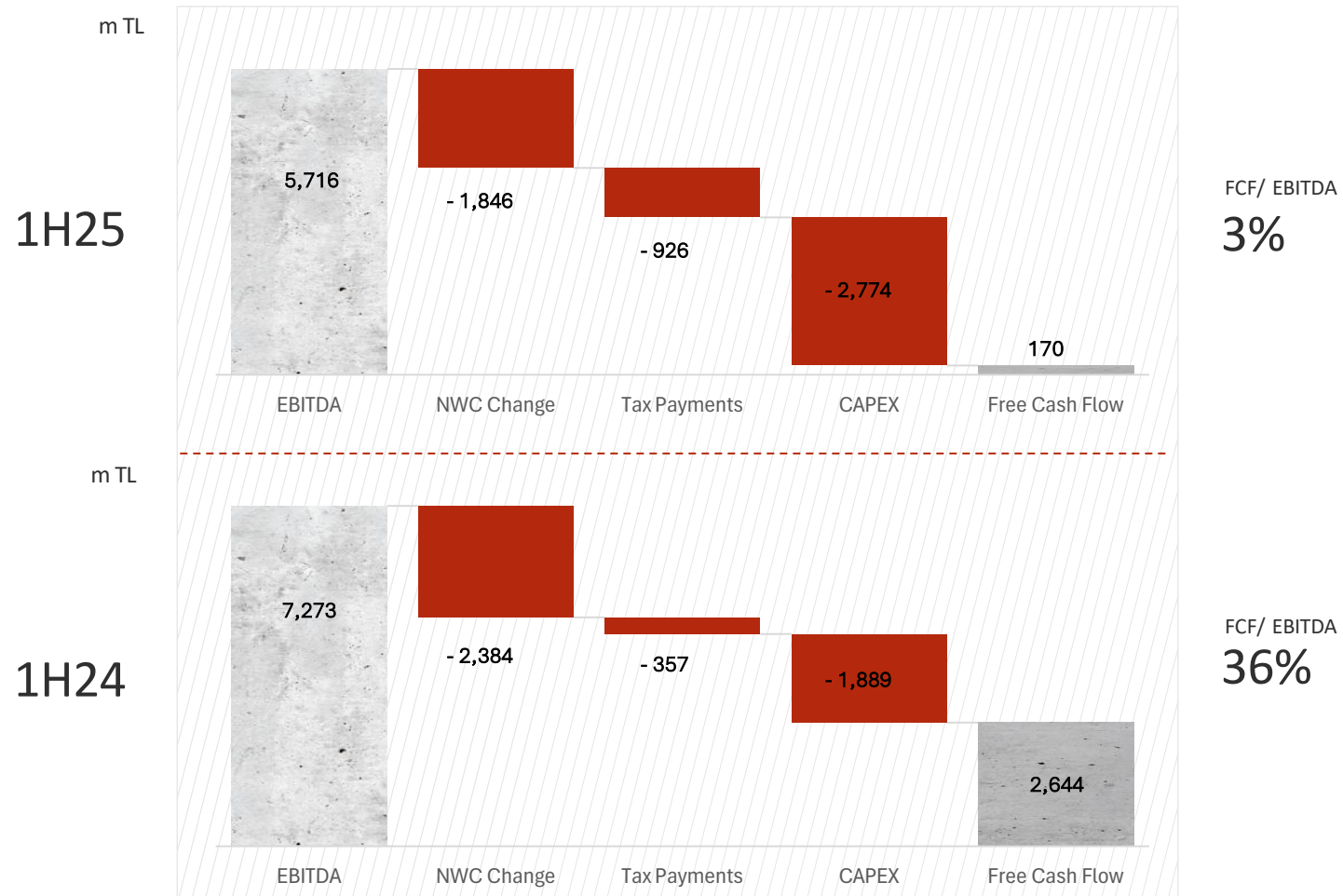


Net Cash (Debt) / EBITDA (LTM)



Cash and cash equivalents
 Financial Investments
 Short term liabilities
 Long term borrowings
 Net Cash (Debt) Position

* Net Cash= Cash and cash equivalents + Financial investments - Short term liabilities - Long term liabilities



Q&A



04

Appendix



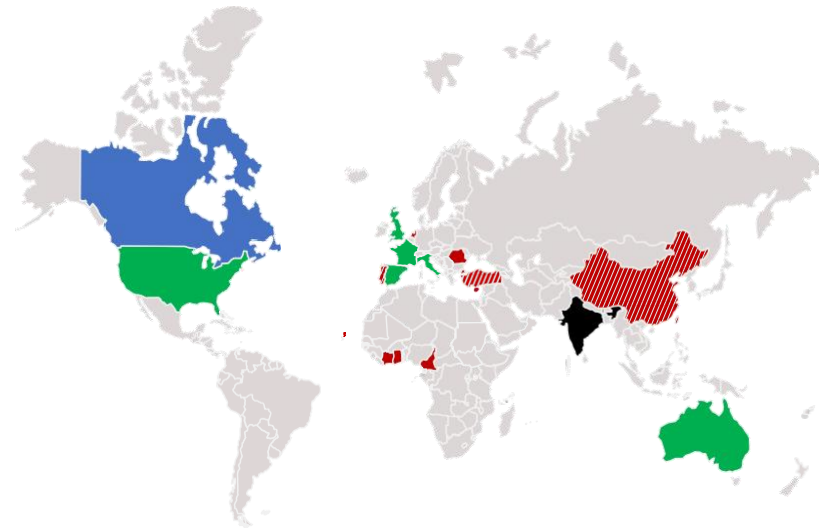
TCC Global Operations

TCC at a Glance

- Founded on May 1, 1946
- Reorganized as TCC on January 1, 1951
- Privatized in 1954 and management was taken over by the Koo family.
- TCC is the first company listed in Taiwan in 1962 (Stock Quote: 1101.TW)

TCC Performance

- TCC actively operates in more than 19 countries and several sectors, including; cement & concrete, renewable energy, energy storage systems, high efficiency battery, carbon black, international shipping and paper.
- On 4 Dec 2024, Fitch Ratings has assigned The TCC Long-Term Issuer Default Rating (IDR) of 'BBB-' with a Stable Outlook.



1,010 MWh Energy Storage Capacity NHQA ENERGY

Italy
 France
 Spain
 Australia
 US

857k tons Carbon Black Production

Taiwan
 China
 US
 India
 Türkiye

3.4 GWh Battery MOLICEL

Taiwan
 Canada

179 MWh Renewable Energy

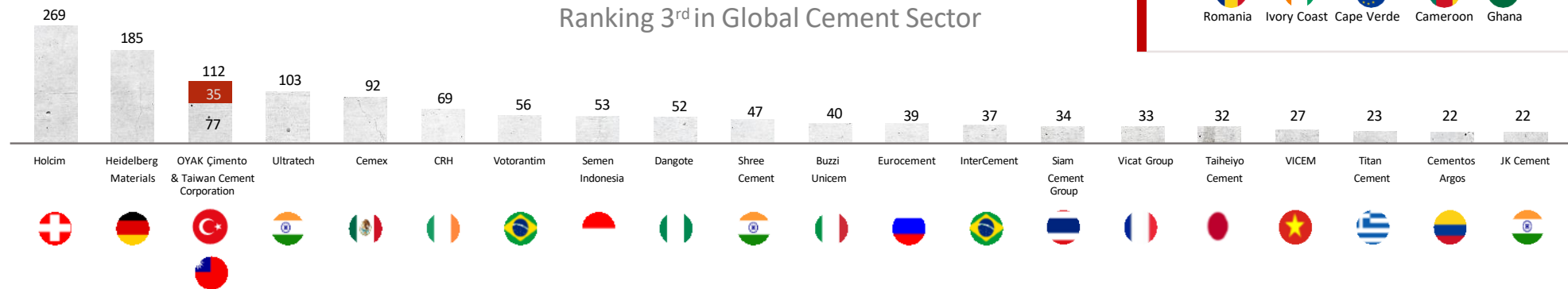
Taiwan
 China

112m tons Cement Capacity Globally

Taiwan
 China
 Türkiye
 Portugal
 Netherlands
 TRNC

Romania
 Ivory Coast
 Cape Verde
 Cameroon
 Ghana

Ranking 3rd in Global Cement Sector



01 TCC · Global Footprint



Cement Capacity

77 m ton

Clinker Capacity

65.8 m ton



Cement Capacity

35 m ton

Clinker Capacity

18.0 m ton

Integrated Facility

10

Grinding Facility

7

Calcined Clay Facility

3

RMC Concrete

104

Aggregates

24

Paper & Paper Bag

1

Mortars

2

Waste Treatment

1

Port

4

Terminals

10

Taiwan

China

United Kingdom

Netherlands

France

Portugal

Romania

Türkiye

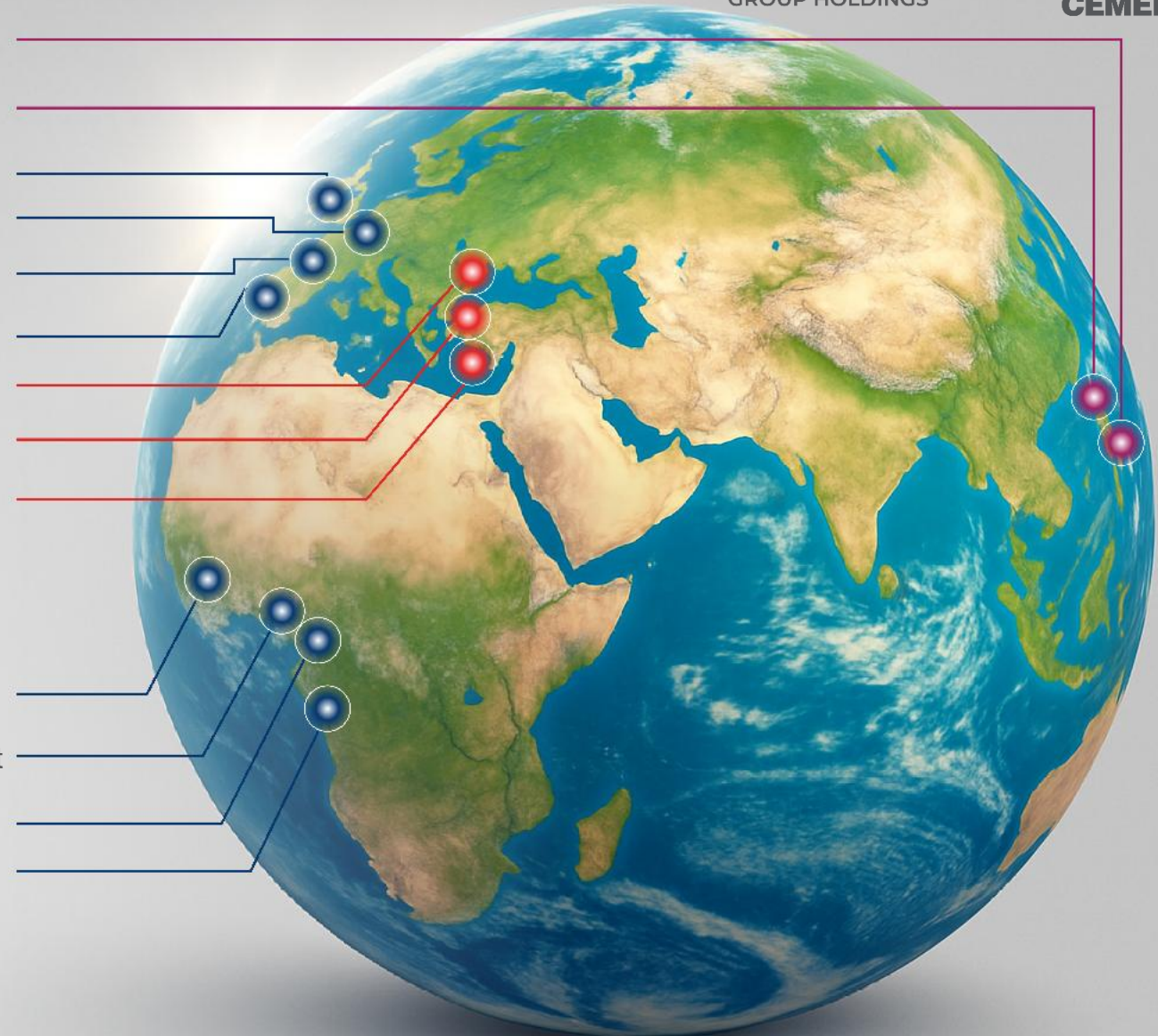
TRNC

Cape Verde

Ivory Coast

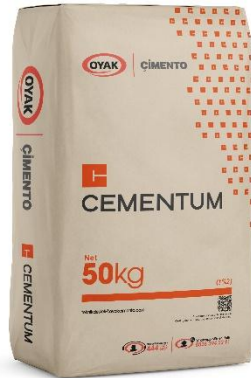
Ghana

Cameroon





- CEM VI (S-LL) 32.5 R
- CEM VI (S-L) 32.5 R



- CEM II/A-LL 42.5 R
- CEM II/A-M (S-L) 42.5 R
- CEM II/A-M (P-LL) 42.5 R
- CEM II/A-S 42.5 R



- CEM II/B-M (S-L) 42.5 R
- CEM II/B-M (S-V) 42.5 R



- CEM II/C-M (P-LL) 32.5 N



- CEM I 52.5 R



- CEM II/A-LL 52.5 R



- CL 80 - S



- CEM III/A (S) 32.5 R
- CEM III/A 32.5 N
- CEM III/A 42.5 N



- CEM III/B (S) 32.5 N-SR



- CEM IV/B (P) 32.5 R
- CEM IV/B (P) 32.5 N



- CEM V/A (S-V) 32.5 R
- CEM V/A (S-P) 32.5 N



- CEM II/B-LL 42.5 R



- CEM II/B-LL 32.5 R

OYAK Concrete, the main field of activity of which is production and sales of ready-mix concrete, also intended to produce the aggregate, which has outpaced the cement in some plants and taken the first place among the concrete production cost items

Currently, OYAK Concrete operates in the Marmara, Aegean, Central Anatolia, Mediterranean, Southeastern Anatolia and Black Sea regions with 60 RMC facilities. In addition, there are 5 aggregate quarries operating in Istanbul, Kocaeli, Ankara and Hatay.

OYAK Concrete, that contribute to many important projects in Türkiye, stands out especially with airports, skyscrapers, bridges, mosques, shopping malls and stadium projects.



Marmaray



The Eurasia Wheeled Crossing Project



Osmangazi Bridge



The Northern Marmara Motorway Project



Seven Hills Seven Tunnels Project



Kadıköy-Kartal Metro Project



TAV, Esenboga Domestic-International Terminal and Car Park



Hatay Airport Domestic and International Terminal Building Project



MSB (Ayyıldız) Project



Ankara-Pozanti Highway



Concrete Roads



Spine Tower

04 Income Statement

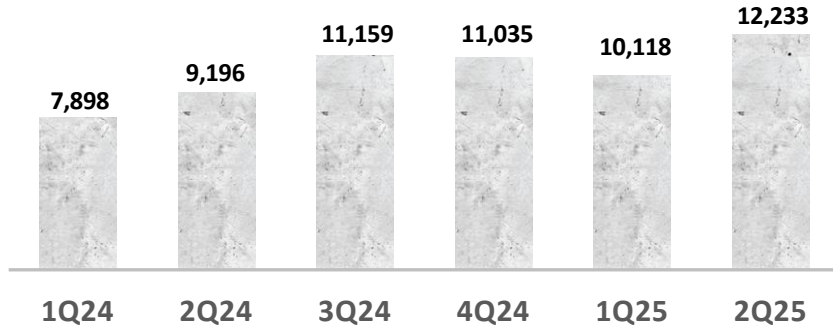
m TL	2Q25	2Q24	Δ %	1H25	1H24	Δ %
Revenue	12,395	12,661	-2%	23,371	24,614	-5%
Cost of sales	-9,505	-8,944	6%	-17,655	-18,101	-2%
Operating expenses	-952	-693	37%	-1,705	-1,272	34%
Other operating income / (expenses)	13	599	-98%	177	640	-72%
Operating profit / (loss)	1,951	3,624	-46%	4,188	5,881	-29%
Income / (Expenses) from Investing Activities	454	140	223%	712	210	239%
Financial income / (expenses)	29	532	-95%	175	838	-79%
Monetary gain/loss	-197	-354	-44%	-1,019	-1,046	-3%
Tax expense	323	-1,102	129%	-440	-1,861	-76%
Net Income / (Loss)	2,561	2,841	-10%	3,617	4,022	-10%
EBITDA*	2,798	4,480	-38%	5,716	7,273	-21%

* EBITDA : Operating profit / (loss) + Amortization and depreciation

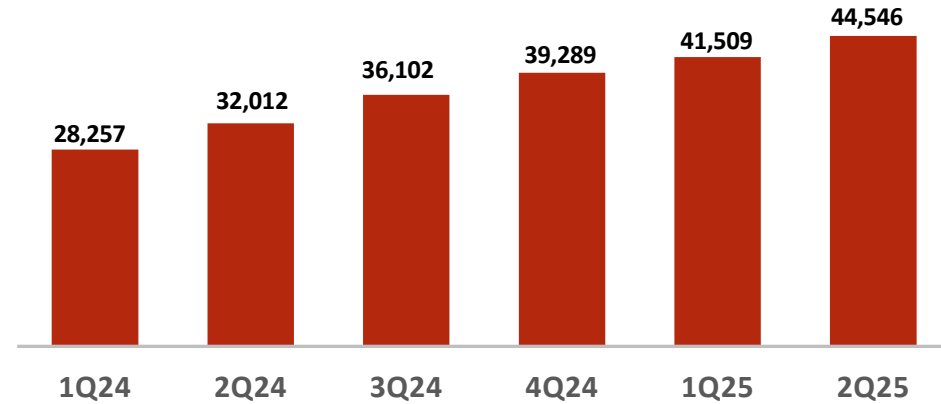
m TL	1H25	2024	m TL	1H25	2024
Current assets	30,083	26,420	Current liabilities	15,458	11,190
Cash and cash equivalents	7,591	7,411	Short term borrowings	1,326	72
Financial investments	4,869	2,422	Trade payables	6,058	7,079
Trade receivables	9,226	8,095	Other current liabilities	8,074	4,040
Inventories	7,175	7,480			
Other current assets	1,222	1,011			
Non-current assets	40,917	39,427	Non-current liabilities	3,844	1,428
Investment properties	354	354	Long term borrowings	2,268	20
Tangible fixed assets	28,518	27,122	Other non-current liabilities	1,576	1,408
Intangible assets	6,563	6,498			
Other non-current assets	5,482	5,453			
			Total liabilities	19,302	12,618
			Shareholders' equity	51,699	53,228
			Parent company equity	51,699	53,228
			Paid in capital	4,862	4,862
			Capital adjustment differences	8,923	8,923
			Reserves on retained earnings	7,447	7,447
			Other	-286	-411
			Accumulated profit or loss	27,136	24,046
			Profit or loss for financial year	3,617	8,362
Total assets	71,000	65,847	Total liabilities and equity	71,000	65,847

m TL	1H25	1H24
A. CASH FLOWS FROM OPERATING ACTIVITIES	1.383	2.777
Profit for the Period	3.617	4.022
Adjustments Related to Reconciliation of Net Profit for the Period	1.318	1.616
Changes in Working Capital	-2.030	-2.084
Cash Flows from Operations	2.906	3.555
- Payments Related to Provisions for Employee Benefits	-453	-402
- Tax Payments	-926	-357
- Interest Received	94	41
- Payments due to provisions	-238	-60
B. CASH FLOWS FROM INVESTING ACTIVITIES	-4.525	-1.983
- Cash Inflows from the Sale of Tangible and Intangible Assets	13	2
- Cash Outflows from Purchases of Tangible and Intangible Assets	-2.787	-1.891
- Dividend Income	3	4
- Cash Inflows from Sale of of Fund Shares or Debt Instruments	139	0
- Increase in Financial Investments	-1.894	-183
- Interest Received	0	85
C. CASH FLOWS FROM FINANCING ACTIVITIES	4.080	377
- Cash Inflows from Borrowings	3.110	1.303
- Cash Outflows Related to Debt Payments	-39	-1.900
- Interest Paid	-16	-57
- Interest Received	1.081	1.154
- Cash Outflows from Payments for Lease Liabilities	-56	-114
- Increase or decrease in Other Payables to Related Parties Operations	0	-9
D. NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENT BEFORE CURRENCY TRANSLATION DIFFERENCE	938	1.171
Effect of Foreign Currency Translation Differences on Cash and Cash Equivalents	488	174
Monetary gain loss effect on cash and cash equivalents	-1.180	-1.429
E. NET INCREASE IN CASH AND CASH EQUIVALENTS	247	-84
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	7.262	8.728
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	7.509	8.644

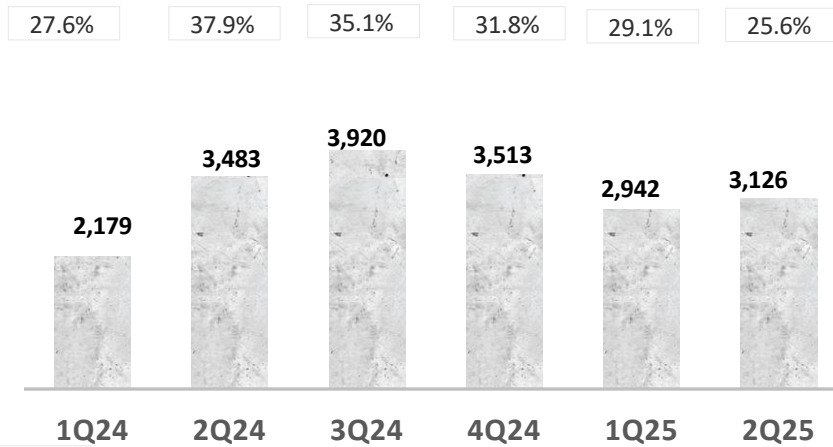
Quarterly Revenue (m TL)



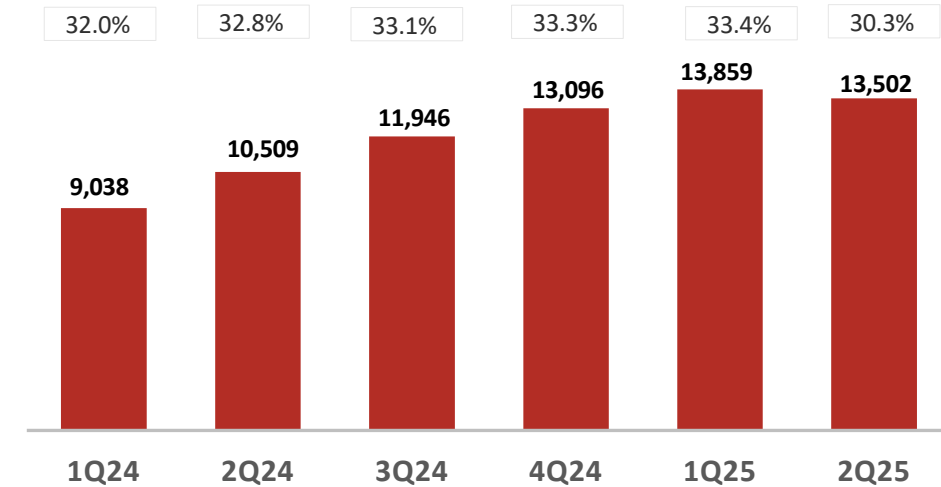
L12M* Revenue (m TL)



Quarterly EBITDA (m TL)



L12M EBITDA (m TL)



EBITDA Margin (%)

* L12M: Last 12 Months

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